

NEW MEXICO COMMUNITY FOUNDATION

FINANCIAL STATEMENTS

December 31, 2017 and 2016 (Restated)

(With Independent Auditors' Report Thereon)



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INDEPENDENT AUDITORS' REPORT

Board of Directors
New Mexico Community Foundation

Report on the Financial Statements

We have audited the accompanying financial statements of the New Mexico Community Foundation (the Foundation), a nonprofit organization, which comprise the statements of financial position as of December 31, 2017 and 2016 (as restated), and the related statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Foundation's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of December 31, 2017 and 2016 (as restated), and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

A handwritten signature in black ink, appearing to read "Barracough & Associates P.C.", written in a cursive style.

Barracough & Associates, P.C.
Santa Fe, New Mexico
April 6, 2018

NEW MEXICO COMMUNITY FOUNDATION

Statements of Financial Position

December 31, 2017 and 2016

<u>Assets</u>	<u>2017</u>	<u>2016</u> <u>(As Restated)</u>
Current assets		
Cash and cash equivalents	\$ 3,224,530	\$ 1,780,785
Restricted cash	181,281	512,816
Accounts receivable, net	47,631	48,205
Deposits and prepaid expenses	32,339	7,200
Total current assets	3,485,781	2,349,006
Investments	24,146,834	22,577,173
Property and equipment, net	26,235	40,301
Right of use leased assets (Note 10)	206,847	227,722
Charitable remainder unitrusts receivable	181,720	426,084
Unimproved land	8,000	8,000
Total assets	<u>\$ 28,055,417</u>	<u>\$ 25,628,286</u>
<u>Liabilities and Net Assets</u>		
Current liabilities		
Accounts payable	\$ 50,485	\$ 75,599
Accrued expenses	20,018	28,927
Accrued compensated absences	15,535	20,711
Current portion of lease liabilities	61,202	60,000
Fiscal sponsorships	181,281	512,816
Total current liabilities	328,521	698,053
Lease liabilities (Note 10)	145,645	167,722
Agency funds	6,067,649	5,576,201
Total liabilities	<u>6,541,815</u>	<u>6,441,976</u>
Net assets		
Unrestricted	254,998	345,732
Temporarily restricted	8,885,817	6,840,752
Permanently restricted	12,372,787	11,999,826
Total net assets	<u>21,513,602</u>	<u>19,186,310</u>
Total liabilities and net assets	<u>\$ 28,055,417</u>	<u>\$ 25,628,286</u>

The accompanying notes are an integral part of these financial statements

NEW MEXICO COMMUNITY FOUNDATION

Statement of Activities and Changes in Net Assets

Year Ended December 31, 2017

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Public support and revenues				
Contributions (net of agency and fiscal sponsorships of \$29,766)	\$ 53,286	\$ 3,948,456	\$ 216,499	\$ 4,218,241
Federal revenue	-	48,094	-	48,094
Management fees	398,232	-	-	398,232
Interest and dividends (net of agency of \$103,296)	376	245,016	-	245,392
Net realized and unrealized gain (net of agency of \$595,764)	101	1,641,646	-	1,641,747
Present value adjustment to contributions	-	-	179,636	179,636
Net assets released from restriction	3,879,393	(3,844,160)	(35,233)	-
Total public support and revenues	4,331,388	2,039,052	360,902	6,731,342
Miscellaneous income	16,342	6,013	12,059	34,414
Total revenue	4,347,730	2,045,065	372,961	6,765,756
Expenses				
Grants (net of agency and fiscal sponsorships of \$178,547)	1,332,969	-	-	1,332,969
Program and fund expense (net of agency of \$353,161)	2,462,348	-	-	2,462,348
Supporting services:				
Management and general (net of fiscal sponsorships of \$45,744)	513,418	-	-	513,418
Fundraising	129,729	-	-	129,729
Total expenses	4,438,464	-	-	4,438,464
Change in net assets	(90,734)	2,045,065	372,961	2,327,292
Net assets, beginning of year	345,732	6,840,752	11,999,826	19,186,310
Net assets, end of year	\$ 254,998	\$ 8,885,817	\$ 12,372,787	\$ 21,513,602

The accompanying notes are an integral part of this financial statement

NEW MEXICO COMMUNITY FOUNDATION
Statement of Activities and Changes in Net Assets

Year Ended December 31, 2016

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Public support and revenues				
Contributions (net of agency and fiscal sponsorships of \$377,151)	\$ 145,201	\$ 3,080,614	\$ 39,939	\$ 3,265,754
Federal revenue		62,421		62,421
Management fees	350,564			350,564
Interest and dividends (net of agency of \$95,825)	39	204,547		204,586
Net realized and unrealized (loss) gain (net of agency of \$211,609)	(1,684)	560,774	42,776	601,866
Present value adjustment to contributions			9,211	9,211
Net assets released from restriction	<u>2,670,041</u>	<u>(2,670,003)</u>	<u>(38)</u>	<u>-</u>
Total public support and revenues	3,164,161	1,238,353	91,888	4,494,402
Miscellaneous income (net of agency of \$122)	<u>12,637</u>			<u>12,637</u>
Total revenue	<u>3,176,798</u>	<u>1,238,353</u>	<u>91,888</u>	<u>4,507,039</u>
Expenses				
Grants (net of agency and fiscal sponsorships of \$104,920)	999,832			999,832
Program and fund expense (net of agency of \$266,476)	1,698,080			1,698,080
Supporting services:				
Management and general (net of fiscal sponsorships of \$45,270)	436,860			436,860
Fundraising	79,050			79,050
Total expenses	<u>3,213,822</u>			<u>3,213,822</u>
Change in net assets	<u>(37,024)</u>	<u>1,238,353</u>	<u>91,888</u>	<u>1,293,217</u>
Net assets, beginning of year	<u>382,756</u>	<u>5,602,399</u>	<u>11,907,938</u>	<u>17,893,093</u>
Net assets, end of year	<u>\$ 345,732</u>	<u>\$ 6,840,752</u>	<u>\$ 11,999,826</u>	<u>\$ 19,186,310</u>

The accompanying notes are an integral part of this financial statement

NEW MEXICO COMMUNITY FOUNDATION

Statements of Cash Flows

Years Ended December 31, 2017 and 2016

	2017	2016
Operating activities		
Change in net assets	\$ 2,327,292	\$ 1,293,217
Adjustments to reconcile change in net assets to net cash (used) provided by operating activities:		
Depreciation	16,192	10,989
Net realized and unrealized (gain) on investments	(2,237,284)	(813,475)
Charitable remainder annuity trusts and gift annuities	244,364	(9,210)
Changes in operating assets and liabilities		
Unconditional promises to give	-	5,000
Accounts receivable	574	(553)
Deposits and prepaid expenses	(25,139)	(7,200)
Accounts payable and accrued liabilities	(39,199)	44,147
Grants payable	-	(500)
Fiscal sponsorships and agency funds	159,913	259,141
	<u>446,713</u>	<u>781,556</u>
Net cash provided by operating activities		
Investing activities		
Proceeds from sale of investments	2,080,034	1,696,775
Purchase of investments	(1,412,410)	(1,770,314)
Purchases of property and equipment	(2,127)	(41,293)
	<u>665,497</u>	<u>(114,832)</u>
Net cash provided (used) by investing activities		
Net change in cash and cash equivalents	1,112,210	666,724
Cash and cash equivalents, beginning of year (including restricted cash)	<u>2,293,601</u>	<u>1,626,877</u>
Cash and cash equivalents, end of year (including restricted cash)	<u>\$ 3,405,811</u>	<u>\$ 2,293,601</u>
Supplemental disclosures:		
Acquisition of noncash assets and liabilities:		
Fair value of stock contributed	<u>\$ 328,510</u>	<u>\$ 298,358</u>

The accompanying notes are an integral part of these financial statements

NEW MEXICO COMMUNITY FOUNDATION

Notes to Financial Statements

December 31, 2017 and 2016

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

New Mexico Community Foundation (the Foundation) is a New Mexico not-for-profit organization located in Santa Fe, New Mexico. The Foundation is a statewide philanthropic institution that works to preserve and create resources for communities across the State while supporting a quality of life that reflects and honors their diverse values, traditions and aspirations. Through its work, the Foundation seeks solutions to complex challenges through the engagement of the people and the communities closest to them, including individuals from diverse backgrounds and all levels of society. To fulfill this mission, the Foundation accepts contributions and grants from individuals, corporations, foundations and the government.

The Foundation awards grants to organizations through a number of established funds and special program initiatives.

Activity within the Donor Advised and Designated Funds includes: (1) funds that address a wide range of interests (arts, environment, social justice, health, education, economic sustainability) from which the donor makes grant recommendations; (2) community-advised funds, advised by a community group; and (3) designated funds to support New Mexico not-for-profit organizations.

The Foundation serves as a fiscal sponsor for a number of charitable community-based projects.

Basis of Accounting and Presentation

The Foundation reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Those estimates and assumptions affect the reported revenues and expenses. Actual results could differ from these estimates.

Cash Equivalents

The Foundation considers all unrestricted highly liquid investments with an original maturity of three months or less to be cash equivalents. For purposes of the statements of cash flows, the Foundation considers all unrestricted and temporarily restricted cash accounts to be cash equivalents. The balances maintained in the individual bank accounts may, at times, exceed federally insured limits. At December 31, 2017 and 2016, the Foundation had deposits at a bank which exceeded FDIC limits by \$3,155,761 and \$1,530,735, respectively. The Foundation has not experienced any losses in such accounts and does not believe it is exposed to any significant credit risk.

NEW MEXICO COMMUNITY FOUNDATION

Notes to Financial Statements (Continued)

December 31, 2017 and 2016

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Accounts Receivable

Management reviews the collectability of its receivable and, if necessary, records an allowance for its estimate of uncollectible accounts. Bad debt history and current facts and circumstances are the primary bases for this estimate. When an account is deemed uncollectible, it is charged off against the allowance. No interest is charged on past due accounts. The allowance for doubtful accounts was zero as of December 31, 2017 and 2016, respectively.

Investments

The Foundation carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values. Alternative investments are carried at their net realizable value. Unrealized and realized gains and losses on investments are reported in the statements of activities and changes in net assets.

Property and Equipment

Property and equipment is recorded at cost or estimated fair value at date of donation. Depreciation is provided on a straight-line basis over the estimated useful lives of the assets. The Foundation capitalizes items over \$500 with an estimated useful life greater than one year. Depreciation expense was \$16,192 and \$10,989 in 2017 and 2016, respectively.

Fiscal Sponsorships and Agency Funds

Contributions are not recognized as revenue when the Foundation functions in the capacity of an intermediary, trustee or agent. In these situations contributions are recognized as a liability. The related assets are considered restricted by the Foundation.

Net Assets

Unrestricted net assets represent unrestricted contributions received from donors. They also arise from the expirations of existing temporary restrictions, or from revenues received in the course of on-going operations.

Temporarily restricted net assets are resources received from donor contributions and reinvested earnings on the related investments, which are designated to be expended for a specific purpose or within a specified time. Distributions are made pursuant to donor's requests.

Permanently restricted net assets are subjected to donor-imposed restrictions that they be maintained permanently by the Foundation. Generally, the donors of these assets permit the use of all or part of the income earned on related investments of unrestricted purposes.

When restrictions are met in the same period as the contribution is received, the contribution and the expense are recorded as unrestricted.

NEW MEXICO COMMUNITY FOUNDATION

Notes to Financial Statements (Continued)

December 31, 2017 and 2016

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Promises to Give

Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional.

The Foundation records unconditional promises to give as revenue in the period that the unconditional promise to give is received. Unconditional promises to give that are expected to be collected in the next fiscal year are classified as current and unconditional promises to give that are expected to be collected in years following are classified as long-term. The present value of unconditional promises to give approximates their recorded value of \$0 as of December 31, 2017 and 2016, respectively. Management reviews the collectability of its receivable and, if necessary, records an allowance for its estimate of uncollectible accounts. Bad debt history and current facts and circumstances are the primary bases for this estimate. When an account is deemed uncollectible, it is charged off against the allowance. The total unconditional promises to give balance has no allowance for estimated uncollectible unconditional promises as of December 31, 2017 and 2016.

Contributions

The Foundation reports gifts of cash and other assets as restricted contributions when they are received with donor stipulations that limit the use of the donated assets. When the intent of the donor is that the assets are to remain in perpetuity and the Foundation does not have the right to invade the original principal, the assets are reported as permanently restricted. When a donor restriction expires (when the stipulated purpose restriction is fulfilled), temporarily restricted net assets are released to unrestricted net assets and reported in the statements of activities and changes in net assets as net assets released from restrictions.

Donated Goods and Services

Donated goods are recorded as contributions at their estimated fair values at the date of donation. The donations are recognized as increases in unrestricted, temporarily restricted, or permanently restricted net assets, depending on the existence and/or nature of any donor restrictions. The amounts are then charged to expense of the respective program or initiative. The amount of donated goods is not material to the financial statements as of December 31, 2017 and 2016. The Foundation generally pays for services requiring specific expertise.

Income and Appreciation (Depreciation) Allocation Methodology

It is the Foundation's policy to pool all individual endowment investment accounts, and to pool charitable remainder annuity trusts. Investment income and net realized and unrealized gains (losses) on these investments are allocated to each account based on each account's percentage share of its respective pool.

NEW MEXICO COMMUNITY FOUNDATION

Notes to Financial Statements (Continued)

December 31, 2017 and 2016

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Administrative Fees

Administrative fees for investment management and oversight are charged to endowments and are presented in the accompanying financial statements as a release from temporarily restricted to unrestricted net assets. Administrative fees earned by the Foundation were \$398,232 and \$350,564 in 2017 and 2016, respectively.

Grants Awarded

Grants awarded by the Foundation are recognized as an expense and recorded as liabilities upon ratification and approval by the Foundation's Board of Directors.

Donated Marketable Securities

Donated marketable securities are sold as soon as possible and recorded as contributions at their sales value at the date of sale.

Allocation of Functional Expenses

Direct expenses are charged directly to program, management, or fundraising activities based on specific activities. Indirect expenses are allocated to program, management, and fundraising activities based on the estimated time devoted to each category.

Fair Value Measurements

Accounting Standards Codification Topic 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets and liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

Level 1 – Unadjusted quoted prices in active markets for identical investments that the Foundation has the ability to access at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the investment, either directly or indirectly. These inputs may include quoted prices for the identical instrument in an inactive market, inputs other than observable quoted prices, or inputs derived principally from or corroborated by observable market data by correlation or other means.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

NEW MEXICO COMMUNITY FOUNDATION

Notes to Financial Statements (Continued)

December 31, 2017 and 2016

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Concentrations of Credit Risk

Financial instruments that potentially subject the Foundation to concentrations of credit risk consist principally of cash and cash equivalents with financial institutions at balances that may exceed FDIC insurance limits and of trust accounts and other investments that are not covered by FDIC insurance.

Income Taxes

The Foundation is a not-for-profit New Mexico organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The Foundation has also been classified as an entity that is not a private foundation within the meaning of Section 509(a) and qualifies for deductible contributions as provided in Section 170(b)(1)(A)(vi).

The Foundation has adopted accounting principles generally accepted in the United States of America, as they relate to uncertain tax positions for the years ended December 31, 2017 and 2016. Any interest and penalties recognized associated with a tax position would be classified as current in the Foundation's financial statements. No interest or penalties were recorded in 2017 or 2016.

Currently, the Foundation's last three tax years are open and subject to examination by the Internal Revenue Service and New Mexico Taxation and Revenue Department. However, the Foundation is not currently under audit, nor has the Foundation been contacted by any of these jurisdictions. Based on the evaluation of the Foundation's tax positions, management believes all positions taken would be upheld under an examination. Therefore, no provision for the effects of uncertain income taxes has been recorded for the years ended December 31, 2017 and 2016.

Financial Instruments

The carrying amounts of cash, receivables, payables, and accrued liabilities and other obligations approximate fair value due to the short-term nature of these instruments.

Advertising

The Foundation expenses advertising costs as they are incurred. Total advertising costs were \$4,251 and \$1,022 in 2017 and 2016, respectively.

Reclassifications

Certain amounts in the prior year financial statements have been reclassified for comparative purposes to conform to the presentation in the current year financial statements.

Adoption of Accounting Standard

The Foundation has early adopted the accounting guidance in FASB Accounting Standards Update (ASU) 2016-02, *Leases* (Topic 842), which requires all lease obligations to be recognized as a lease liability and a right of use asset at the commencement date of the lease and disclosure of key information about leasing arrangements. The new standard is preferable as it provides increased visibility into the leasing obligations of the Foundation. The accounting change has been retrospectively applied to prior periods presented as if the policy had always been used.

NEW MEXICO COMMUNITY FOUNDATION

Notes to Financial Statements (Continued)

December 31, 2017 and 2016

NOTE 2 – PROPERTY AND EQUIPMENT

The following is a summary of property and equipment at December 31, 2017 and 2016:

	<u>2017</u>	<u>2016</u>
Furniture, fixtures and equipment	\$ 100,988	\$ 102,642
Accumulated depreciation	<u>(74,753)</u>	<u>(62,341)</u>
Total property and equipment	<u>\$ 26,235</u>	<u>\$ 40,301</u>

NOTE 3 – INVESTMENTS

Investments – December 31, 2016

Equity, equity mutual funds and ETFs	\$ 11,675,735	
Fixed income mutual funds and ETFs	4,601,445	
Money market accounts	4,374,481	
Alternative investment	1,757,967	
Mutual funds	<u>167,545</u>	
Total investments at December 31, 2016		\$ 22,577,173
Additions to investments		1,065,405
Withdrawals from investments		(1,904,831)
Investment manager fees		(175,556)
Reinvested dividends and interest		347,132
Net realized and unrealized gains		<u>2,237,511</u>

Investments – December 31, 2017

Fixed income mutual funds and ETFs	\$ 10,513,833	
Equity, equity mutual funds and ETFs	8,045,678	
Money market accounts	2,699,320	
Alternative investment	1,682,787	
Mutual funds	<u>1,205,216</u>	
Total investments at December 31, 2017		<u>\$ 24,146,834</u>

NEW MEXICO COMMUNITY FOUNDATION

Notes to Financial Statements (Continued)

December 31, 2017 and 2016

NOTE 4 – FAIR VALUE MEASUREMENT

The following table presents the fair value hierarchy for those assets measured at fair value on a recurring basis as of December 31, 2017:

<u>Description</u>	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Fixed income mutual funds and ETFs	\$ 10,513,833	\$ 10,513,833	\$ -	\$ -
Equity, equity mutual funds and ETFs	8,045,678	8,045,678	-	-
Money market accounts	2,699,320	2,699,320	-	-
Alternative investment	1,682,787	-	-	1,682,787
Mutual funds	1,205,216	1,205,216	-	-
Total investments	24,146,834	22,464,047	-	1,682,787
Charitable remainder unitrusts receivable	181,720	-	181,720	-
	<u>\$ 24,328,554</u>	<u>\$ 22,464,047</u>	<u>\$ 181,720</u>	<u>\$ 1,682,787</u>

The following table presents the fair value hierarchy for those assets measured at fair value on a recurring basis as of December 31, 2016:

<u>Description</u>	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Equity, equity mutual funds and ETFs	\$ 11,675,735	\$ 11,675,735	\$ -	\$ -
Fixed income mutual funds and ETFs	4,601,445	4,601,445	-	-
Money market accounts	4,374,481	4,374,481	-	-
Alternative investment	1,757,967	-	-	1,757,967
Mutual funds	167,545	167,545	-	-
Total investments	22,577,173	20,819,206	-	1,757,967
Charitable remainder unitrusts receivable	426,084	-	426,084	-
	<u>\$ 23,003,257</u>	<u>\$ 20,819,206</u>	<u>\$ 426,084</u>	<u>\$ 1,757,967</u>

The following is a description of the valuation methodologies used for assets and liabilities measured at fair value. There have been no changes in the methodologies used at December 31, 2017.

Equity securities, fixed income securities, money market accounts, and mutual funds: Valued at the net asset value (NAV) of the shares held by the Foundation at the end of the year.

NEW MEXICO COMMUNITY FOUNDATION

Notes to Financial Statements (Continued)

December 31, 2017 and 2016

NOTE 4 – FAIR VALUE MEASUREMENT – CONTINUED

Alternative investments: Fair value determined using net realizable value as determined in good faith by the investment fund manager at the end of the year.

Remainder Trust Assets: Fair value determined using net asset value of quoted prices of securities held in active markets at year end, as well as the present values of future cash flows, based on the Foundation's ownership percentage of the fair market value of the remainder trust assets.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while management believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Level 3 Investments

The following tables present the Foundation's activities for investments measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the years ended December 31, 2017 and 2016:

Foundation activity follows:

	<u>2017</u>	<u>2016</u>
Beginning balances	\$ 1,757,967	\$ 1,826,065
Cash invested	44,809	3,592
Distributions	(146,031)	(72,178)
Gain (loss) on investment	37,900	3,524
Fees	<u>(11,858)</u>	<u>(3,036)</u>
Ending balances	<u>\$ 1,682,787</u>	<u>\$ 1,757,967</u>

NOTE 5 – CHARITABLE REMAINDER TRUSTS

The Foundation was the trustee of two irrevocable remainder trusts that were invested in the pooled investments of the Foundation. During 2012, the trusts were transferred outside of the Foundation, and the Foundation is no longer named trustee. The Foundation is still named beneficiary, and as such the trusts remain an asset. The fair market value of the trust is discounted using Internal Revenue Code Section 7520(a) rate of 4.2% and 7.2% as of December 31, 2003 and 1997 (the discount rate as of the date of receipt of the irrevocable trust), respectively. During 2017, the Foundation received the majority of the full benefit from one of the trusts (leaving a residual balance), which was recorded as a reduction in the asset. The discounted combined value of the trusts was \$181,720 and \$426,084 for December 31, 2017 and December 31, 2016, respectively.

NEW MEXICO COMMUNITY FOUNDATION

Notes to Financial Statements (Continued)

December 31, 2017 and 2016

NOTE 6 – ENDOWMENTS

The Uniform Prudent Management of Institutional Funds Act (UPMIFA) provides industry guidance to organizations similar to the Foundation. The State of New Mexico adopted UPMIFA effective July 1, 2009. The Foundation's Board of Trustees has determined that substantially all of the Foundation's net assets meet the definition of endowment funds under UPMIFA.

Endowment Investment and Spending Policies

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding for programs supported by its endowments while seeking to maintain the purchasing power of the endowments.

In determining the prudent amount to distribute in a given year, the Foundation considers the donor's intent that the fund continue in perpetuity, the purpose of the fund as stated in the fund agreement, and relevant economic factors. The Foundation's current spending policy is to distribute a percentage of the rolling five-year average of the fair market value of the endowments, as determined each year by the Board of Directors.

The investment policies establish a return objective through diversification of asset classes. The current long-term return objective is the rate of inflation plus spending, net of investment fees. To satisfy its long-term rate of return objectives, the Foundation relies on a total return strategy in which investment returns may be achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk parameters.

Changes in Endowment Net Assets

The composition of the Foundation's endowments by net asset class and a reconciliation of beginning and ending balances, are reflected in the accompanying Statement of Activities and Changes in Net Assets.

NEW MEXICO COMMUNITY FOUNDATION

Notes to Financial Statements (Continued)

December 31, 2017 and 2016

NOTE 6 – ENDOWMENTS – CONTINUED

Changes in Endowment Net Assets - Continued

The following is a summary of the endowment funds for 2017 (excluding charitable remainder trusts):

	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning of the year	\$ 1,480,831	\$ 11,573,742	\$ 13,054,573
Contributions	35,138	617,372	652,510
Investment returns			
Investment income	210,487	-	210,487
Net appreciation (realized and unrealized)	1,541,602	-	1,541,602
Total investment returns	1,752,089	-	1,752,089
Released from permanent restriction	47	(47)	-
Grants issued	(144,376)	-	(144,376)
Fees	(135,465)	-	(135,465)
Reclass endowment funds	(309,571)	-	(309,571)
Endowment net assets, end of the year	<u>\$ 2,678,693</u>	<u>\$ 12,191,067</u>	<u>\$ 14,869,760</u>

The following is a summary of the endowment funds for 2016 (excluding charitable remainder trusts):

	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning of the year	\$ 1,328,185	\$ 11,491,065	\$ 12,819,250
Contributions	-	39,939	39,939
Investment returns			
Investment income	181,842	-	181,842
Net appreciation (realized and unrealized)	523,841	42,776	566,617
Total investment returns	705,683	42,776	748,459
Released from permanent restriction	38	(38)	-
Grants issued	(100,330)	-	(100,330)
Fees	(136,558)	-	(136,558)
Reclass endowment funds	(316,187)	-	(316,187)
Endowment net assets, end of the year	<u>\$ 1,480,831</u>	<u>\$ 11,573,742</u>	<u>\$ 13,054,573</u>

NEW MEXICO COMMUNITY FOUNDATION

Notes to Financial Statements (Continued)

December 31, 2017 and 2016

NOTE 7 – FISCAL SPONSORSHIPS

The Foundation performs fiscal sponsorship and/or administrative services under written agreements that generally include receipt of funds from various sources, and disbursement of such funds based upon written requests, for which the Foundation charges a fee.

Liabilities created as project/organization funds are received by the Foundation. These liabilities are satisfied as the Foundation distributes the funds on behalf of the project/organization. Assets are created when the Foundation distributes funds to the projects/organizations prior to receipt of the related cash from promises to give pledged to the Foundation. The following is a summary of the fiscal sponsorship funds:

	<u>2017</u>	<u>2016</u>
Fiscal sponsorships, beginning of year	\$ 512,816	\$ 510,750
Contributions	580	281,159
Other increases	10,154	3,654
Distributions and expenditures	(340,020)	(254,602)
Fees	<u>(2,249)</u>	<u>(28,145)</u>
Fiscal sponsorships, end of year	<u>\$ 181,281</u>	<u>\$ 512,816</u>

NOTE 8 – AGENCY FUNDS

Agency funds are those which are held by the Foundation on behalf of unrelated not-for-profit organizations. The following is a summary of the agency funds:

	<u>2017</u>	<u>2016</u>
Agency funds, beginning of year	\$ 5,576,201	\$ 5,319,126
Contributions	29,186	95,992
Net investment earnings	699,060	307,434
Distributions	(193,303)	(121,260)
Fees	<u>(43,495)</u>	<u>(25,091)</u>
Agency funds, end of year	<u>\$ 6,067,649</u>	<u>\$ 5,576,201</u>

NOTE 9 – NET ASSETS

Temporarily restricted net assets are primarily restricted for use in specific program areas as determined by the donor.

In 2017 and 2016, temporarily restricted net assets were released from restriction by the expiration of time and use in accordance with donor purpose and permanently restricted net assets were released from restriction as the result of donor requests.

NEW MEXICO COMMUNITY FOUNDATION

Notes to Financial Statements (Continued)

December 31, 2017 and 2016

NOTE 10 – LEASES

The Foundation leases office space in Santa Fe, New Mexico through an operating lease. This lease provides for monthly rent of \$3,700 and \$3,600 in 2017 and 2016, respectively. Monthly rent payments are revalued annually and are subject to change year-to-year. The lease is for four years and four months ending March 31, 2021 with an option to renew with two five year options. The lease provides a \$16,800 and \$10,000 in-kind donation in the form of rent for the years ended December 31, 2017 and 2016, respectively. The right to use asset is computed as a right to use asset of \$176,783 and \$227,722 discounted at a rate of 4.5% as of December 31, 2017 and 2016, respectively. The corresponding lease liability of \$176,783 is computed as the present value of future lease payments discounted at a rate of 4.5% as of December 31, 2017.

The Foundation also leases office equipment through an operating lease. The lease provides for monthly rent of \$575 in 2017 and expires in December 2022. The right to use asset is computed as a right to use asset of \$30,064 discounted at a rate of 4.5% as of December 31, 2017. The corresponding liability of \$30,064 is computed as the present value of future lease payments discounted at a rate of 4.5% as of December 31, 2017.

Lease liabilities mature as follows:

Fiscal year ending December 31:

2018	\$ 68,102
2019	69,293
2020	70,484
2021	14,697
2022	<u>6,325</u>
Total undiscounted lease payments	228,901
Discount to present value	<u>(22,054)</u>
Total lease liabilities at December 31, 2017	<u>\$ 206,847</u>

The Foundation incurred rental expenses totaling \$78,814 and \$38,972 for the years ended December 31, 2017 and 2016, respectively.

In 2017, management has elected to early adopt ASU 2016-02, Leases (Topic 842). As a result, the previously issued 2016 financial statements have been restated as follows:

	<u>As Previously Reported</u>	<u>Adjustment</u>	<u>As Restated</u>
Right of use leased assets	\$ -	\$ 227,722	\$ 227,722
Lease liabilities:			
Current		60,000	60,000
Long-term		167,722	167,722

The restatement of the 2016 financial statements had no effect on the changes in net assets previously reported.

NEW MEXICO COMMUNITY FOUNDATION

Notes to Financial Statements (Continued)

December 31, 2017 and 2016

NOTE 11 – NEW ACCOUNTING STANDARDS

In May 2014, FASB issued ASU 2014-09, “Revenue from Contracts with Customers (Topic 606)” with an effective date for the 2018 fiscal year. The core principle of the guidance may impact the way the Foundation recognizes various types of revenue. In August 2015, FASB issued ASU 2015-14 which allowed for a deferral of the effective date until the 2019 fiscal year. Early adoption for the original effective date is permitted. Entities can transition to the new guidance retrospectively or as a cumulative effect adjustment as of the date of adoption. The Foundation is currently assessing the impact the new revenue recognition guidance will have on its financial statements.

In August 2016, FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958) which amends the presentation and disclosure requirements for financial statements and notes. ASU 2016-14 will take effect for the 2019 fiscal year. Early adoption is permitted. Management is currently evaluating the impact of this pronouncement on its financial statements.

NOTE 12 – SUBSEQUENT EVENTS

Subsequent Events

The Foundation has evaluated all events through April 6, 2018 to determine whether such events should be recorded or disclosed in the financial statements or notes for the year ended December 31, 2017. This date represents the date that the financial statements were available to be issued. There were no items deemed to be significant that require disclosure or adjustment to the 2017 financial statements.

